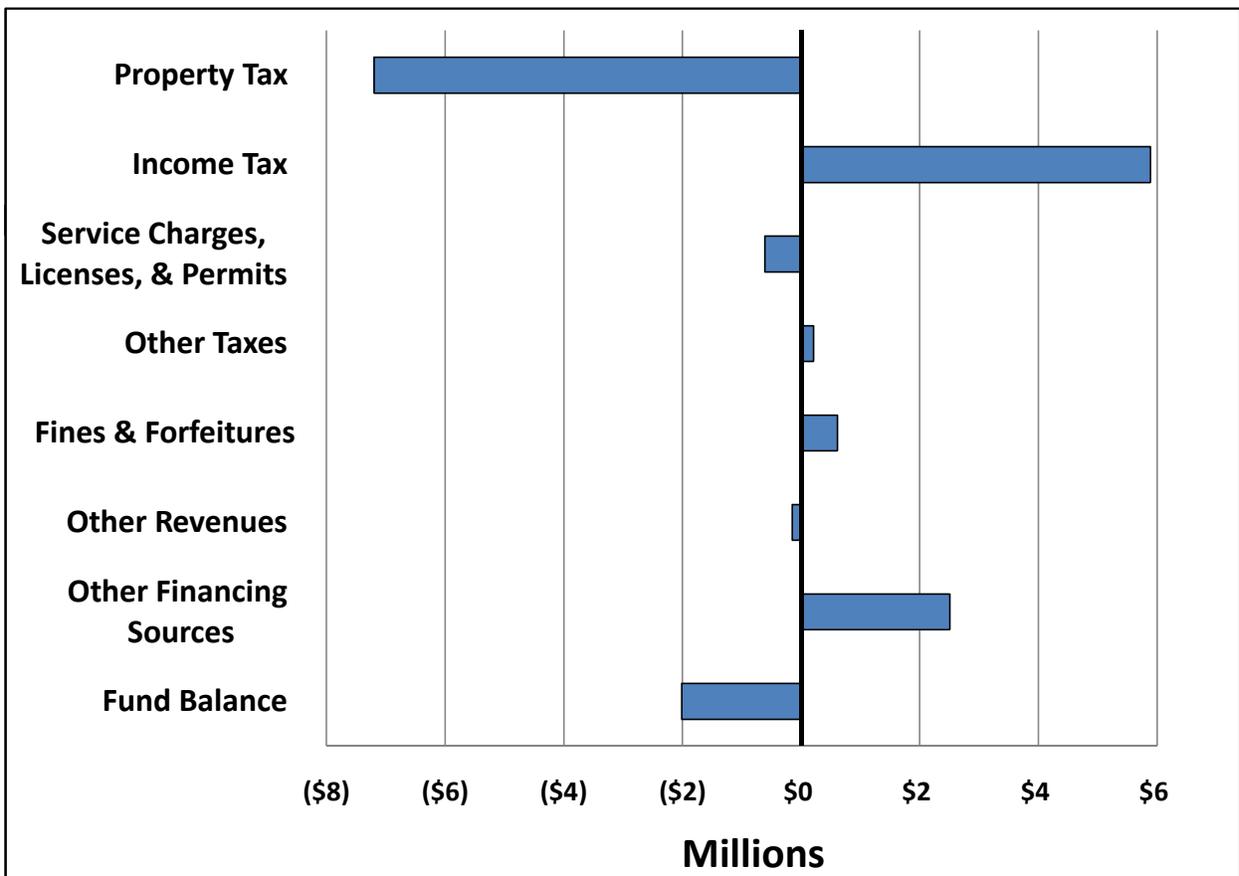


## Fiscal Year 2014 Operating Revenues

	FY13 Adopted	FY14 Request	Variance to FY13 Adopted	% Chg. to Bud.
Property Tax	\$193,462,400	\$186,262,600	(\$7,199,800)	-3.7%
Income Tax	98,113,000	104,000,000	5,887,000	6.0%
Recordation Tax	10,500,000	10,500,000	0	0.0%
Other Local Taxes	1,850,000	2,008,000	158,000	8.5%
Highway User Tax	854,000	908,000	54,000	6.3%
Interest Income	400,000	300,000	(100,000)	-25.0%
Services Charges	6,498,100	5,882,300	(615,800)	-9.5%
Intergovernmental	1,720,800	1,656,900	(63,900)	-3.7%
Licenses & Permits	926,400	930,200	3,800	0.4%
Fines & Forfeitures	1,562,100	2,175,300	613,200	39.3%
Miscellaneous/Rent	2,111,200	2,125,700	14,500	0.7%
<b>Total Operating Revenues</b>	<b><u>\$317,998,000</u></b>	<b><u>\$316,749,000</u></b>	<b><u>(\$1,249,000)</u></b>	<b><u>-0.4%</u></b>
Other Financing Sources	2,079,200	4,586,900	2,507,700	120.6%
Fund Balance Reserves	4,996,700	2,982,600	(2,014,100)	-40.3%
<b>Total Revenues</b>	<b><u>\$325,073,900</u></b>	<b><u>\$324,318,500</u></b>	<b><u>(\$755,400)</u></b>	<b><u>-0.2%</u></b>



# Fiscal Year 2014 Operating Revenues

	FY13 Adopted	FY14 Request	Variance to FY13 Adopted	% Chg. to Bud.
<b><u>OPERATING REVENUE</u></b>				
<b>PROPERTY TAXES:</b>				
County Real - Full Year	\$166,954,300	\$162,132,000	(\$4,822,300)	-2.9%
County Real Half - Year	343,500	353,800	10,300	3.0%
County Real 1/4 Year	171,800	176,900	5,100	3.0%
County Real 3/4 Year	515,000	531,000	16,000	3.1%
Business Personal Property	210,900	210,900	0	0.0%
Railroad & Public Utilities	7,159,000	7,197,000	38,000	0.5%
Ordinary Business Corporation	17,643,400	17,025,700	(617,700)	-3.5%
Payment in Lieu of Tax	2,000,000	0	(2,000,000)	-100.0%
Penalties and Interest	650,000	600,000	(50,000)	-7.7%
1/2 yr. Property Tax Fees	35,700	36,200	500	1.4%
<b>Subtotal</b>	<b>195,683,600</b>	<b>188,263,500</b>	<b>(7,420,100)</b>	<b>-3.8%</b>
<b>TAX CREDITS:</b>				
Homestead Tax Credit	(\$436,500)	(\$213,200)	\$223,300	-51.2%
Low Income Tax Credit	(409,000)	(443,900)	(34,900)	8.5%
Agricultural Tax Refund	(152,800)	(124,800)	28,000	-18.3%
Tax Differential - La Plata	(933,100)	(937,100)	(4,000)	0.4%
Tax Differential - Indian head	(79,700)	(79,900)	(200)	0.3%
Natural Disaster Tax Credit	(2,100)	(2,100)	0	0.0%
Senior Tax Credit	(200,000)	(191,700)	8,300	-4.2%
Surviving Spouse Tax Credit	(8,000)	(8,200)	(200)	2.5%
<b>Subtotal</b>	<b>(2,221,200)</b>	<b>(2,000,900)</b>	<b>220,300</b>	<b>-9.9%</b>
<b>TOTAL PROPERTY TAXES</b>	<b>\$193,462,400</b>	<b>\$186,262,600</b>	<b>(\$7,199,800)</b>	<b>-3.7%</b>
<b>OTHER LOCAL TAXES:</b>				
Income Tax	\$98,113,000	\$104,000,000	\$5,887,000	6.0%
Recordation Tax	10,500,000	10,500,000	0	0.0%
Admissions Tax	750,000	765,000	15,000	2.0%
Admissions Tax - Baseball	100,000	100,000	0	0.0%
Hotel/Motel Room Tax	1,000,000	1,067,000	67,000	6.7%
Heavy Equipment Tax	0	76,000	76,000	new
<b>TOTAL OTHER LOCAL TAXES:</b>	<b>\$110,463,000</b>	<b>\$116,508,000</b>	<b>\$6,045,000</b>	<b>5.5%</b>
<b>STATE SHARED TAXES:</b>				
Highway User Tax	854,000	908,000	54,000	6.3%
<b>TOTAL STATE SHARED TAXES</b>	<b>\$854,000</b>	<b>\$908,000</b>	<b>\$54,000</b>	<b>6.3%</b>

# Fiscal Year 2014 Operating Revenues

	FY13 Adopted	FY14 Request	Variance to FY13 Adopted	% Chg. to Bud.
<b>LICENSES &amp; PERMITS:</b>				
Alcohol Licenses	\$173,700	\$167,000	(\$6,700)	-3.9%
Animal Licenses	14,700	14,400	(300)	-2.0%
Traders' License	232,900	222,700	(10,200)	-4.4%
Civil Marriages	32,000	31,500	(500)	-1.6%
Electrical Exams	77,400	97,200	19,800	25.6%
Auto Tag Renewal	12,000	16,600	4,600	38.3%
Building Permits	100,700	105,800	5,100	5.1%
Plumbing Permits	22,100	26,600	4,500	20.4%
Zoning Certificate Permits	17,200	17,300	100	0.6%
Electrical Permits	43,200	42,400	(800)	-1.9%
Gambling Permits	6,900	6,600	(300)	-4.3%
Occupancy Permits	17,200	15,700	(1,500)	-8.7%
Home Occupation Permits	13,200	10,800	(2,400)	-18.2%
Temporary Use Permits	3,500	3,300	(200)	-5.7%
Trailer Permits	47,900	46,400	(1,500)	-3.1%
Park Permits	43,700	43,100	(600)	-1.4%
Field use Permits	62,300	57,100	(5,200)	-8.3%
Horse Permits	5,800	5,700	(100)	-1.7%
<b>LICENSES &amp; PERMITS</b>	<b>\$926,400</b>	<b>\$930,200</b>	<b>\$3,800</b>	<b>0.4%</b>
<b>INTERGOVERNMENTAL:</b>				
<b>FEDERAL GRANTS:</b>				
Tri-Co. Community Action USDA	\$8,000	\$8,000	\$0	0.0%
ERIP	156,000	0	(156,000)	-100.0%
<b>Subtotal</b>	<b>\$164,000</b>	<b>\$8,000</b>	<b>(\$156,000)</b>	<b>-95.1%</b>
<b>STATE GRANTS:</b>				
State Aid for Police Protection	\$752,500	\$752,500	\$0	0.0%
Inmate Transportation	35,000	25,000	(10,000)	-28.6%
State Park	400	400	0	0.0%
State Aid for Inmate Operating	145,000	248,300	103,300	71.2%
Jury Fee Reimbursement	82,000	82,000	0	0.0%
St. Grant - Soil Conversation	54,400	52,000	(2,400)	-4.4%
<b>Subtotal</b>	<b>\$1,069,300</b>	<b>\$1,160,200</b>	<b>\$90,900</b>	<b>8.5%</b>
<b>LOCAL GOVERNMENTS:</b>				
Animal Shelter - St. Mary's Co.	\$292,500	\$293,200	\$700	0.2%
Animal Shelter - Calvert Co.	195,000	195,500	500	0.3%
<b>Subtotal</b>	<b>\$487,500</b>	<b>\$488,700</b>	<b>\$1,200</b>	<b>0.2%</b>
<b>TOTAL INTERGOVERNMENTAL</b>	<b>\$1,720,800</b>	<b>\$1,656,900</b>	<b>(\$63,900)</b>	<b>-3.7%</b>

## Fiscal Year 2014 Operating Revenues

	FY13 Adopted	FY14 Request	Variance to FY13 Adopted	% Chg. to Bud.
<b>SERVICE CHARGES:</b>				
Loan Processing Fee	\$3,000	\$3,600	\$600	20.0%
Indirect Cost Enterprise Fund Recovery	682,500	711,300	28,800	4.2%
Indirect Cost Grant Recovery	121,600	125,200	3,600	3.0%
Court Costs and Fees	200	100	(100)	-50.0%
Bail Bond Fees	50,000	50,000	0	0.0%
Nuisance Abatement	6,000	5,000	(1,000)	-16.7%
EMS Billing Fee	1,256,300	1,256,300	0	0.0%
Sale of Maps & Publications	4,400	4,600	200	4.5%
Petition Amendment Fee	400	500	100	25.0%
Special Exception Fee	16,900	17,100	200	1.2%
Plat Review Processing	50,000	82,000	32,000	64.0%
Loan Application	600	500	(100)	-16.7%
Loan Closing Admin. Fee	4,000	4,000	0	0.0%
TDR Review & Transfer Fee	400	700	300	75.0%
Forest Conversation Review	23,600	24,200	600	2.5%
Zoning Map Amendments	12,800	8,600	(4,200)	-32.8%
Forest Conversation Inspection	13,500	9,400	(4,100)	-30.4%
Administration Fee	9,200	4,800	(4,400)	-47.8%
APF Res. Study Review	5,400	4,800	(600)	-11.1%
APF Commercial Study Review	2,400	1,500	(900)	-37.5%
APF Residential Mitigation Prop.	500	0	(500)	-100.0%
APF Commercial Mitigation Prop.	500	600	100	20.0%
Soil Conversation Plan Review	16,600	19,200	2,600	15.7%
Sheriff's Fuel Admin Fee	4,200	5,100	900	21.4%
Photocopy Fees	500	500	0	0.0%
School Allocation Extension Time	50,000	50,000	0	0.0%
Water & Sewer Extension Review	1,000	100	(900)	-90.0%
Application Fee for Comm. Site	1,700	1,600	(100)	-5.9%
Application Fee for Residential Site	2,900	2,600	(300)	-10.3%
Critical Area Fee	0	2,000	2,000	new
CBCA Subdivision Review	400	300	(100)	-25.0%
Deeds & Tax Verification	75,000	72,800	(2,200)	-2.9%
Home Owner's Dispute	2,200	100	(2,100)	-95.5%
Site Plan Review	12,100	18,300	6,200	51.2%
HOA Public Hearing	7,000	100	(6,900)	-98.6%
Major Site Plan Revisions	2,600	5,200	2,600	100.0%
Comprehensive Plan Amdmnt	14,900	29,800	14,900	100.0%
Modification 104	700	1,400	700	100.0%
46(M) Approvals	500	1,000	500	100.0%
Admin 1yr Ext Prel Subdvn	400	800	400	100.0%
6Yr Conformity Review	10,100	20,200	10,100	100.0%
1Yr Ext Prelim Subdivisio	800	1,600	800	100.0%
Resubmissions Active Appl	200	400	200	100.0%
Mosquito Collection Fees	75,000	75,000	0	0.0%
Weed Clearing	14,500	14,900	400	2.8%
Return Checks	6,700	5,700	(1,000)	-14.9%
Advertising Fees	45,000	39,200	(5,800)	-12.9%

# Fiscal Year 2014 Operating Revenues

	FY13 Adopted	FY14 Request	Variance to FY13 Adopted	% Chg. to Bud.
<b>SERVICE CHARGES:</b>				
Groundskeeping	13,300	13,800	500	3.8%
Skateboard Park Fees	11,600	11,100	(500)	-4.3%
Custodial- Health Dept.	250,600	265,200	14,600	5.8%
Animal Shelter Boarding Fees	30,600	30,000	(600)	-2.0%
Adoption/Medical Services	0	100	100	new
Program Registration	2,000	2,000	0	0.0%
Residential False Alarm Fees	196,600	198,100	1,500	0.8%
Commercial False Alarm Fees	28,300	27,000	(1,300)	-4.6%
False Alarm Program Income	22,500	20,600	(1,900)	-8.4%
Economic Summit	25,000	25,000	0	0.0%
Tax Sale Registration	4,100	4,600	500	12.2%
Sheriff's Fees	218,000	259,500	41,500	19.0%
Sheriff's Phone Commissions	190,000	190,000	0	0.0%
Room & Board Detention Center	150,000	150,000	0	0.0%
Federal Inmate Contract	1,380,000	690,000	(690,000)	-50.0%
Sheriff Service Charge	55,500	27,600	(27,900)	-50.3%
SS Incentive Program	2,500	2,800	300	12.0%
Sheriff's Fingerprinting Services	28,800	30,000	1,200	4.2%
911 - Fees	1,000,000	1,000,000	0	0.0%
Program Tuition Fees (G.Run)	1,100	800	(300)	-27.3%
Food & Drink	55,300	46,900	(8,400)	-15.2%
Merchandise Sales	3,800	2,500	(1,300)	-34.2%
Equipment Rental	20,300	19,000	(1,300)	-6.4%
Park Entrance Fees	39,000	37,000	(2,000)	-5.1%
Tackle Football	28,000	25,000	(3,000)	-10.7%
Youth Soccer	25,000	21,000	(4,000)	-16.0%
Adult Softball	97,000	93,000	(4,000)	-4.1%
Adult Soccer	10,000	7,000	(3,000)	-30.0%
<b>TOTAL SERVICE CHARGES</b>	<b>\$6,498,100</b>	<b>\$5,882,300</b>	<b>(\$615,800)</b>	<b>-9.5%</b>
<b>FINES &amp; FORFEITURES:</b>				
Dog Regulation - Fine	\$6,100	\$6,100	\$0	0.0%
Alcoholic Beverage Fine	23,900	7,000	(16,900)	-70.7%
Court Fines - State Shared	10,000	12,200	2,200	22.0%
Parking Fines	8,000	8,000	0	0.0%
Red Light Camera Program	919,400	885,800	(33,600)	-3.7%
Flex. Spending Forfeitures.	7,200	7,800	600	8.3%
Speed Camera Fines	257,300	924,500	667,200	259.3%
Building Permit Fines	80,000	61,100	(18,900)	-23.6%
Fines- False Alarm	250,000	262,500	12,500	5.0%
Other	200	300	100	50.0%
<b>TOTAL FINES &amp; FORFEITURES</b>	<b>\$1,562,100</b>	<b>\$2,175,300</b>	<b>\$613,200</b>	<b>39.3%</b>
<b>INTEREST INCOME</b>	<b>\$400,000</b>	<b>\$300,000</b>	<b>(\$100,000)</b>	<b>-25.0%</b>

## Fiscal Year 2014 Operating Revenues

	FY13 Adopted	FY14 Request	Variance to FY13 Adopted	% Chg. to Bud.
<b>RENT REVENUE:</b>				
Office Rent	\$138,200	\$140,100	\$1,900	1.4%
Tower Rental	254,600	244,000	(10,600)	-4.2%
Rent Oaks Rd. (Farm Land)	3,700	3,700	0	0.0%
Post Office	8,000	8,000	0	0.0%
Courthouse Rent	931,700	935,200	3,500	0.4%
<b>TOTAL RENT REVENUE:</b>	<b>\$1,336,200</b>	<b>\$1,331,000</b>	<b>(\$5,200)</b>	<b>-0.4%</b>
<b>MISCELLANEOUS REVENUE:</b>				
Sale of Fixed Assets	\$250,000	\$250,000	\$0	0.0%
Stadium/Other Revenue	150,000	150,000	0	0.0%
Other	250,000	250,000	0	0.0%
Workers' Compensation	100,000	100,000	0	0.0%
P CARDS	15,000	11,000	(4,000)	-26.7%
Economic Dev. Loan Reimb.	7,000	30,700	23,700	338.6%
Donations	3,000	3,000	0	0.0%
<b>TOTAL MISCELLANEOUS</b>	<b>\$775,000</b>	<b>\$794,700</b>	<b>\$19,700</b>	<b>2.5%</b>
<b>TOTAL OPERATING REVENUE</b>	<b>\$317,998,000</b>	<b>\$316,749,000</b>	<b>(\$1,249,000)</b>	<b>-0.4%</b>
Transfer from CIP Fund	0	50,000	50,000	new
Transfer from Special Revenue	350,000	300,000	(50,000)	-14.3%
Capital Lease Agreement	1,729,200	4,236,900	2,507,700	145.0%
Fund Balance: Housing Authority	76,000	77,200	1,200	1.6%
Fund Balance: OPEB	0	250,000	250,000	new
Fund Balance: CIP Appropriation	856,000	705,000	(151,000)	-17.6%
Fund Balance: Excise Tax Debt Subsidy	2,685,800	0	(2,685,800)	-100.0%
Fund Balance: Reserve for Priorities	712,900	0	(712,900)	-100.0%
Fund Balance: Bond Premium	666,000	1,950,400	1,284,400	192.9%
<b>TOTAL REVENUE</b>	<b>\$325,073,900</b>	<b>\$324,318,500</b>	<b>(\$755,400)</b>	<b>-0.2%</b>