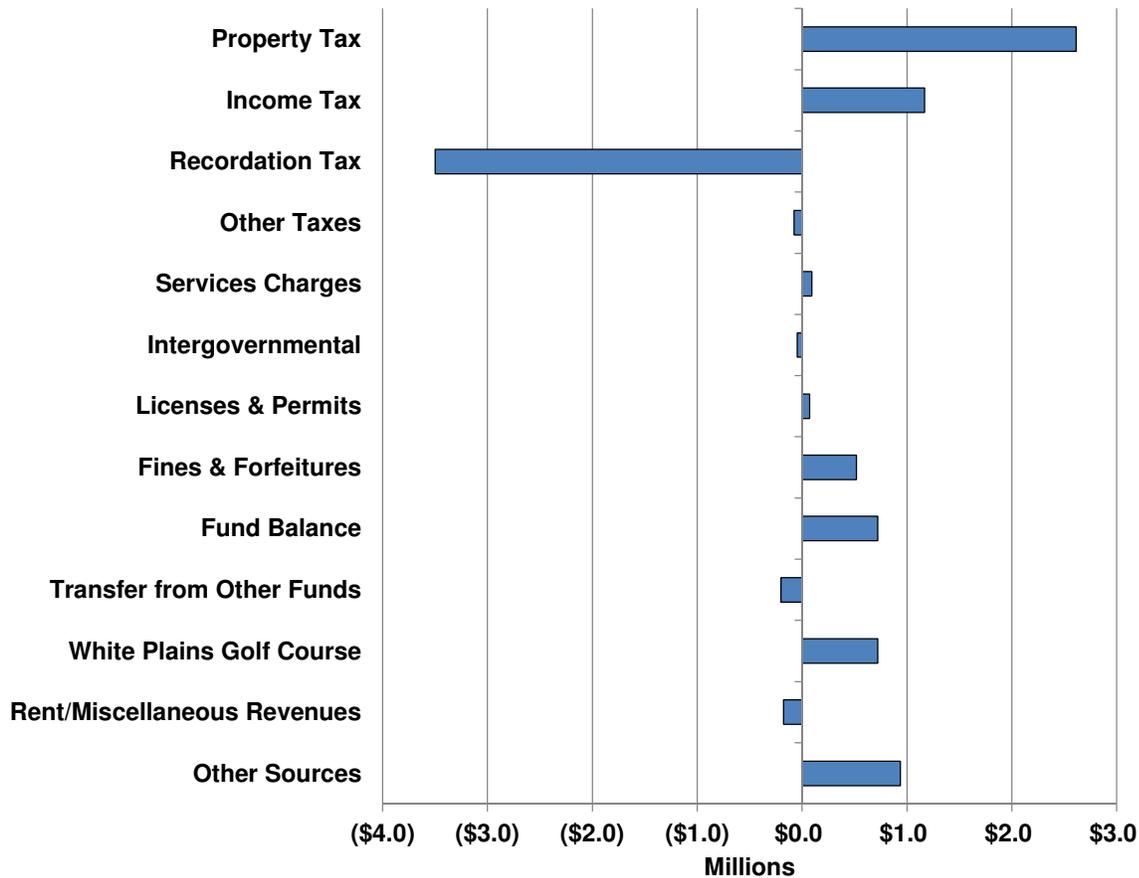


Fiscal Year 2016 Operating Revenues

	FY15 Adopted	FY16 Baseline	Baseline Variance	Baseline % Change
Property Tax	\$202,665,300	\$205,278,400	\$2,613,100	1.3%
Income Tax	110,215,000	111,384,000	1,169,000	1.1%
Recordation Tax	14,500,000	11,000,000	(3,500,000)	-24.1%
Other Taxes	2,772,700	2,697,200	(75,500)	-2.7%
Services Charges	5,955,800	6,048,100	92,300	1.5%
Intergovernmental	2,137,000	2,091,800	(45,200)	-2.1%
Licenses & Permits	957,000	1,028,800	71,800	7.5%
Fines & Forfeitures	2,485,900	3,004,600	518,700	20.9%
Fund Balance	1,647,000	2,369,100	722,100	43.8%
Transfer from Other Funds	1,200,000	1,000,000	(200,000)	-16.7%
White Plains Golf Course	0	607,600	607,600	new
Rent/Miscellaneous Revenues	2,292,500	2,114,500	(178,000)	-7.8%
Total Revenues	\$346,828,200	\$348,624,100	\$1,795,900	0.5%
Other Sources	7,687,000	8,626,000	939,000	12.2%
Total	<u>\$354,515,200</u>	<u>\$357,250,100</u>	<u>\$2,734,900</u>	<u>0.8%</u>



Fiscal Year 2016 Operating Revenues

	FY15 Adopted	FY16 Baseline	Baseline Variance	Baseline % Change
OPERATING BUDGET				
PROPERTY TAXES:				
County Real - Full Year	\$174,856,000	\$178,413,000	\$3,557,000	2.0%
County Real Half - Year	293,800	302,600	8,800	3.0%
County Real 1/4 Year	146,900	151,300	4,400	3.0%
County Real 3/4 Year	457,000	454,000	(3,000)	-0.7%
Business Personal Property	227,600	220,000	(7,600)	-3.3%
Railroad & Public Utilities	8,004,000	8,298,000	294,000	3.7%
Ordinary Business Corporation	18,149,000	17,486,500	(662,500)	-3.7%
Payment in Lieu of Tax	2,000,000	2,000,000	0	0.0%
Penalties and Interest	600,000	600,000	0	0.0%
1/2 yr. Property Tax Fees	36,800	17,000	(19,800)	-53.8%
Subtotal	\$204,771,100	\$207,942,400	\$3,171,300	1.5%
TAX CREDITS:				
Homestead Tax Credit	(\$113,800)	(\$63,000)	\$50,800	-44.6%
Low Income Tax Credit	(514,300)	(600,000)	(85,700)	16.7%
Agricultural Tax Refund	(126,400)	(137,600)	(11,200)	8.9%
Tax Differential - La Plata	(1,046,000)	(1,485,000)	(439,000)	42.0%
Tax Differential - Indian head	(96,000)	(122,100)	(26,100)	27.2%
Senior Tax Credit	(202,100)	(250,000)	(47,900)	23.7%
Surviving Spouse Tax Credit	(7,000)	(6,100)	900	-12.9%
Conservation Tax Credit	(200)	(200)	0	0.0%
Subtotal	(\$2,105,800)	(\$2,664,000)	(\$558,200)	26.5%
TOTAL PROPERTY TAXES	\$202,665,300	\$205,278,400	\$2,613,100	1.3%
OTHER LOCAL TAXES:				
Income Tax	\$110,215,000	\$111,384,000	\$1,169,000	1.1%
Recordation Tax	14,500,000	11,000,000	(3,500,000)	-24.1%
Highway User Tax	913,000	921,000	8,000	0.9%
Admissions Tax	763,200	747,200	(16,000)	-2.1%
Admissions Tax - Baseball	79,000	50,000	(29,000)	-36.7%
Hotel/Motel Room Tax	940,000	949,000	9,000	1.0%
Heavy Equipment Tax	77,500	30,000	(47,500)	-61.3%
TOTAL OTHER LOCAL TAXES:	\$127,487,700	\$125,081,200	(\$2,406,500)	-1.9%

Fiscal Year 2016 Operating Revenues

	FY15 Adopted	FY16 Baseline	Baseline Variance	Baseline % Change
LICENSES & PERMITS:				
Alcohol Licenses	\$177,800	\$177,800	\$0	0.0%
Animal Licenses	22,700	20,400	(2,300)	-10.1%
Traders' License	223,300	225,800	2,500	1.1%
Civil Marriages	32,600	44,100	11,500	35.3%
Electrical Exams	84,700	84,700	0	0.0%
Auto Tag Renewal	12,700	12,700	0	0.0%
Building Permits	115,000	133,000	18,000	15.7%
Plumbing Permits	40,000	63,800	23,800	59.5%
Sign Permits	0	600	600	new
Zoning Certificate Permits	18,100	29,000	10,900	60.2%
Electrical Permits	45,300	53,800	8,500	18.8%
Gambling Permits	6,600	6,000	(600)	-9.1%
Occupancy Permits	15,700	15,000	(700)	-4.5%
Home Occupation Permits	10,800	10,000	(800)	-7.4%
Temporary Use Permits	3,300	3,000	(300)	-9.1%
Trailer Permits	46,700	47,000	300	0.6%
Park Permits	42,000	39,000	(3,000)	-7.1%
Field use Permits	53,700	57,100	3,400	6.3%
Horse Permits	6,000	6,000	0	0.0%
LICENSES & PERMITS	\$957,000	\$1,028,800	\$71,800	7.5%
INTERGOVERNMENTAL:				
STATE GRANTS:				
State Aid for Police Protection	\$1,222,200	\$1,223,200	\$1,000	0.1%
Inmate Transportation	25,000	50,000	25,000	100.0%
State Park	400	500	100	25.0%
State Aid for Inmate Operating	245,000	177,000	(68,000)	-27.8%
Jury Fee Reimbursement	82,000	82,000	0	0.0%
St. Grant - Soil Conversation	54,100	55,600	1,500	2.8%
Subtotal	\$1,628,700	\$1,588,300	(\$40,400)	-2.5%
LOCAL GOVERNMENTS:				
Animal Shelter - St. Mary's Co.	\$305,000	\$302,100	(\$2,900)	-1.0%
Animal Shelter - Calvert Co.	203,300	201,400	(1,900)	-0.9%
Subtotal	\$508,300	\$503,500	(\$4,800)	-0.9%
TOTAL INTERGOVERNMENTAL	\$2,137,000	\$2,091,800	(\$45,200)	-2.1%

Fiscal Year 2016 Operating Revenues

	FY15 Adopted	FY16 Baseline	Baseline Variance	Baseline % Change
SERVICE CHARGES:				
Loan Processing Fee	\$3,600	\$3,000	(\$600)	-16.7%
Indirect Cost Enterprise Fund Recovery	844,500	865,100	20,600	2.4%
Indirect Cost Grant Recovery	146,500	142,500	(4,000)	-2.7%
Court Costs and Fees	100	100	0	0.0%
Filing Fees	0	900	900	new
Bail Bond Fees	50,000	50,000	0	0.0%
EMS Billing Fee	1,256,300	1,285,100	28,800	2.3%
Sale of Maps & Publications	6,100	6,400	300	4.9%
Petition Amendment Fee	500	300	(200)	-40.0%
Special Exception Fee	17,500	18,500	1,000	5.7%
Plat Review Processing	82,000	82,000	0	0.0%
Loan Application	500	400	(100)	-20.0%
Loan Closing Admin. Fee	4,000	3,800	(200)	-5.0%
TDR Review & Transfer Fee	800	900	100	12.5%
Forest Conversation Review	24,200	22,000	(2,200)	-9.1%
Zoning Map Amendments	10,000	8,000	(2,000)	-20.0%
Forest Conversation Inspection	9,600	9,300	(300)	-3.1%
Administration Fee	9,800	11,000	1,200	12.2%
APF Res. Study Review	4,000	3,800	(200)	-5.0%
APF Commercial Study Review	1,700	1,900	200	11.8%
APF Residential Mitigation Prop.	400	2,200	1,800	450.0%
APF Commercial Mitigation Prop.	400	0	(400)	-100.0%
Soil Conversation Plan Review	20,600	23,400	2,800	13.6%
Sheriff's Fuel Admin Fee	7,700	8,900	1,200	15.6%
Photocopy Fees	500	300	(200)	-40.0%
School Allocation Extension Time	15,000	15,000	0	0.0%
Water & Sewer Extension Review	100	0	(100)	-100.0%
Application Fee for Comm. Site	1,400	1,300	(100)	-7.1%
Application Fee for Residential Site	2,600	2,900	300	11.5%
Critical Area Fee	2,000	1,700	(300)	-15.0%
CBCA Subdivision Review	300	400	100	33.3%
Deeds & Tax Verification	75,300	77,000	1,700	2.3%
Home Owner's Dispute	100	200	100	100.0%
Site Plan Review	30,500	30,500	0	0.0%
HOA Public Hearing	100	100	0	0.0%
Major Site Plan Revisions	2,600	0	(2,600)	-100.0%
Comprehensive Plan Amendment	29,800	3,400	(26,400)	-88.6%
Modification 104	1,400	300	(1,100)	-78.6%
46(M) Approvals	1,000	100	(900)	-90.0%
Admin 1yr Ext Prel Subdvn	800	1,200	400	50.0%
6Yr Conformity Review	20,200	0	(20,200)	-100.0%
1Yr Ext Prelim Subdivision	1,600	0	(1,600)	-100.0%
Resubmissions Active Application	400	1,000	600	150.0%
Mosquito Collection Fees	75,000	75,000	0	0.0%
Weed Clearing	14,900	15,000	100	0.7%
Return Checks	5,700	5,400	(300)	-5.3%
Advertising Fees	37,700	37,700	0	0.0%
Groundskeeping	13,800	13,800	0	0.0%
Skateboard Park Fees	10,200	9,200	(1,000)	-9.8%
Custodial- Health Dept.	287,900	332,600	44,700	15.5%
Animal Shelter Boarding Fees	30,600	30,100	(500)	-1.6%
Adoption/Medical Services	100	300	200	200.0%

Fiscal Year 2016 Operating Revenues

	FY15 Adopted	FY16 Baseline	Baseline Variance	Baseline % Change
SERVICE CHARGES:				
Program Registration	2,000	2,000	0	0.0%
Residential False Alarm Fees	211,000	213,000	2,000	0.9%
Commercial False Alarm Fees	29,000	30,000	1,000	3.4%
False Alarm Program Income	20,800	26,000	5,200	25.0%
Economic Summit	25,000	25,000	0	0.0%
Tax Sale Registration	5,400	5,700	300	5.6%
Sheriff's Fees	287,900	325,300	37,400	13.0%
Sheriff's Phone Commissions	180,000	172,400	(7,600)	-4.2%
Room & Board Detention Center	150,000	142,000	(8,000)	-5.3%
Federal Inmate Contract	453,200	453,200	0	0.0%
Sheriff Service Charge	35,700	35,700	0	0.0%
SS Incentive Program	2,000	4,300	2,300	115.0%
Sheriff's Fingerprinting Services	65,000	95,000	30,000	46.2%
911 - Fees	1,080,000	1,080,000	0	0.0%
Program Tuition Fees (G.Run)	1,000	1,200	200	20.0%
Food & Drink	42,900	42,000	(900)	-2.1%
Merchandise Sales	2,000	2,000	0	0.0%
Equipment Rental	17,500	18,300	800	4.6%
Park Entrance Fees	38,000	50,000	12,000	31.6%
Tackle Football	25,000	0	(25,000)	-100.0%
Youth Soccer	21,000	25,000	4,000	19.0%
Adult Softball	92,000	87,000	(5,000)	-5.4%
Adult Soccer	7,000	9,000	2,000	28.6%
TOTAL SERVICE CHARGES	\$5,955,800	\$6,048,100	\$92,300	1.5%
FINES & FORFEITURES:				
Dog Regulation - Fine	\$7,200	\$9,000	\$1,800	25.0%
Alcoholic Beverage Fine	9,700	9,700	0	0.0%
Court Fines - State Shared	12,700	12,200	(500)	-3.9%
Parking Fines	7,500	5,000	(2,500)	-33.3%
Red Light Camera Program	994,600	1,544,000	549,400	55.2%
Flex. Spending Forfeitures.	7,800	7,900	100	1.3%
Speed Camera Fines	1,128,900	1,128,900	0	0.0%
Building Permit Fines	58,700	29,100	(29,600)	-50.4%
Fines- False Alarm	258,500	258,500	0	0.0%
Other	300	300	0	0.0%
TOTAL FINES & FORFEITURES	\$2,485,900	\$3,004,600	\$518,700	20.9%
RENT REVENUE:				
Office Rent	\$86,600	\$86,600	\$0	0.0%
Tower Rental	249,000	254,000	5,000	2.0%
Rent Oaks Rd. (Farm Land)	3,700	3,700	0	0.0%
Post Office	8,000	8,000	0	0.0%
Courthouse Rent	935,200	924,500	(10,700)	-1.1%
TOTAL RENT REVENUE:	\$1,282,500	\$1,276,800	(\$5,700)	-0.4%

Fiscal Year 2016 Operating Revenues

	FY15 Adopted	FY16 Baseline	Baseline Variance	Baseline % Change
MISCELLANEOUS REVENUE:				
Sale of Fixed Assets	\$250,000	\$250,000	\$0	0.0%
Interest	225,000	225,000	0	0.0%
Stadium/Other Revenue	171,000	0	(171,000)	-100.0%
Other	250,000	250,000	0	0.0%
Workers' Compensation	100,000	100,000	0	0.0%
Purchase Card Rebate	11,000	8,700	(2,300)	-20.9%
Donations	3,000	4,000	1,000	33.3%
TOTAL MISCELLANEOUS	\$1,010,000	\$837,700	(\$172,300)	-17.1%
WHITE PLAINS GOLF COURSE				
BOE Field Use Permits	\$0	\$5,000	\$5,000	new
Food & Drink	0	38,900	38,900	new
Merchandise Sales	0	20,300	20,300	new
Equipment Rental	0	190,400	190,400	new
Golf Handicap Fees	0	1,000	1,000	new
Golf Season Pass Fees	0	70,000	70,000	new
Golf Green Fees	0	270,000	270,000	new
Driving Range	0	11,500	11,500	new
Other	0	500	500	new
TOTAL WHITE PLAINS GOLF COURSE	\$0	\$607,600	\$607,600	new
TRANSFER FROM OTHER FUNDS:				
Transfer from CIP Fund	\$200,000	\$0	(\$200,000)	-100.0%
Transfer from Special Revenue	1,000,000	1,000,000	0	0.0%
TOTAL TRANSFER FROM OTHER FUNDS	\$1,200,000	\$1,000,000	(\$200,000)	-16.7%
FUND BALANCE RESERVES				
Housing Authority	82,300	69,600	(12,700)	-15.4%
Other Post Employment Benefits (OPEB)	250,000	200,000	(50,000)	-20.0%
Capital Lease (Debt Service)	123,600	0	(123,600)	-100.0%
Bond Premium (Debt Service)	1,191,100	2,099,500	908,400	76.3%
FUND BALANCE RESERVES	\$1,647,000	\$2,369,100	\$722,100	43.8%
TOTAL REVENUES	\$346,828,200	\$348,624,100	\$1,795,900	0.5%
OTHER SOURCES				
Fund Balance: CIP Appropriation	331,000	270,000	(61,000)	-18.4%
Capital Lease Agreement	6,139,500	6,979,100	839,600	13.7%
Fund Balance: Bond Premium (CIP PayGo)	1,216,500	1,376,900	160,400	13.2%
TOTAL SOURCES	\$7,687,000	\$8,626,000	\$939,000	12.2%
TOTAL	\$354,515,200	\$357,250,100	\$2,734,900	0.8%