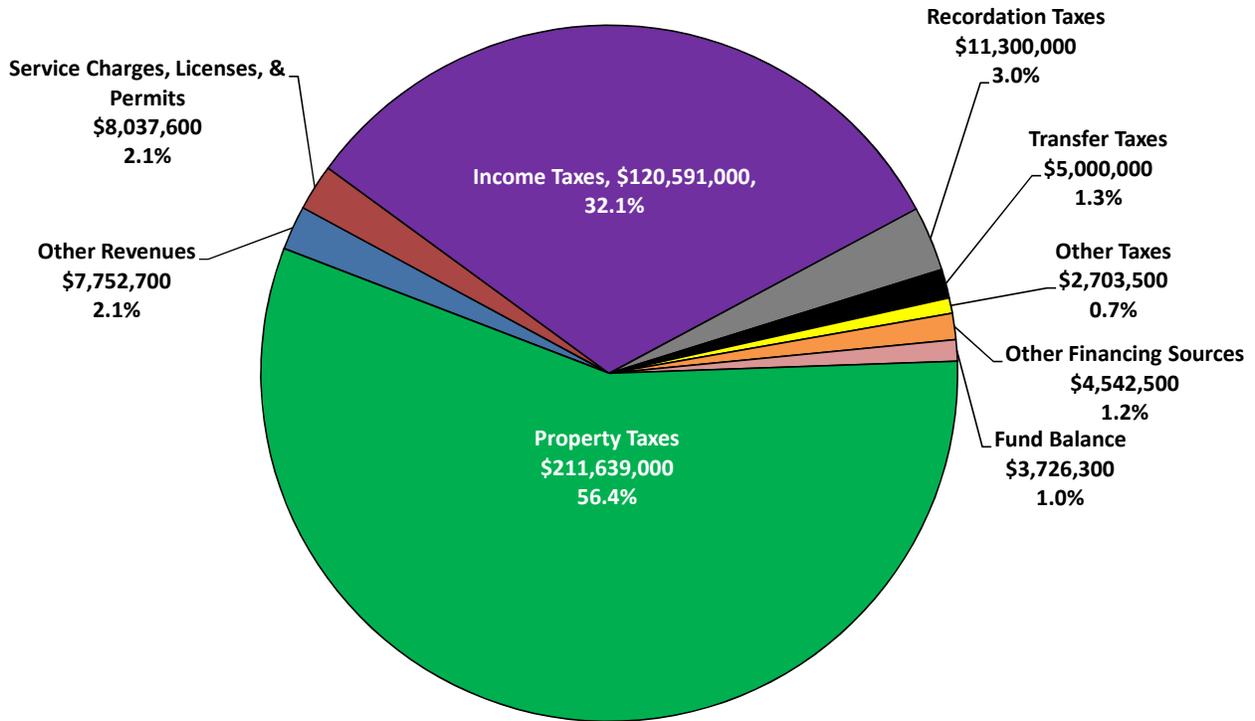


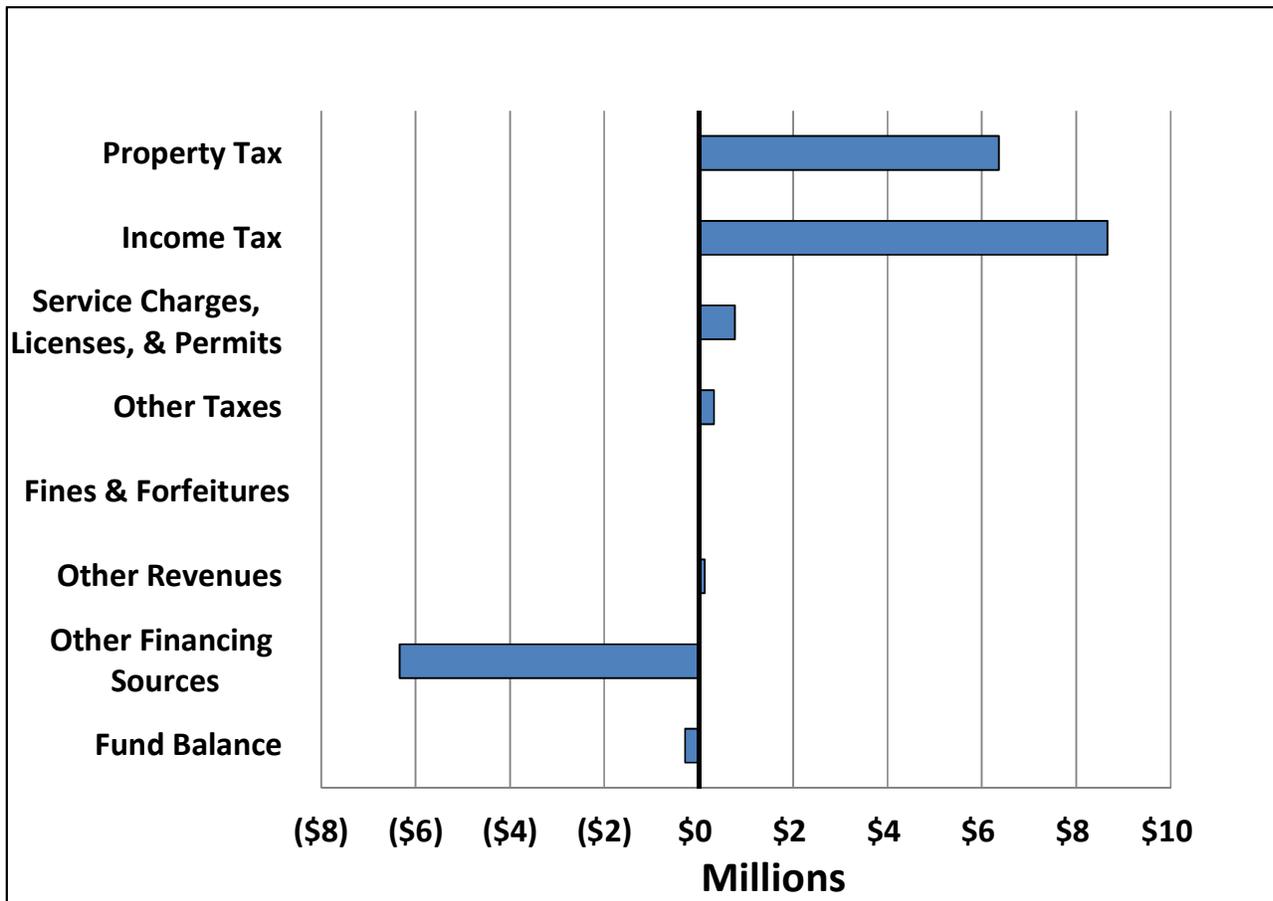
GENERAL FUND

FY17 General Fund Revenues/Financing Sources TOTAL PROPOSED = \$375,292,600



Fiscal Year 2017 Operating Revenues

	FY16 Adopted	FY17 Proposed	Variance to FY16 Adopted	% Chg. to Bud.
Property Tax	\$205,278,400	\$211,639,000	\$6,360,600	3.1%
Income Tax	111,931,000	120,591,000	8,660,000	7.7%
Recordation Tax	11,300,000	11,300,000	0	0.0%
Other Taxes	7,380,400	7,703,500	323,100	4.4%
Services Charges	6,236,800	7,027,500	790,700	12.7%
Intergovernmental	2,043,800	2,175,200	131,400	6.4%
Licenses & Permits	1,033,800	1,010,100	(23,700)	-2.3%
Fines & Forfeitures	3,466,000	3,466,000	0	0.0%
Other Income	2,115,000	2,111,500	(3,500)	-0.2%
Total Operating Revenues	<u>\$350,785,200</u>	<u>\$367,023,800</u>	<u>\$16,238,600</u>	<u>4.6%</u>
Other Financing Sources	10,881,600	4,542,500	(6,339,100)	-58.3%
Fund Balance Reserves	4,016,000	3,726,300	(289,700)	-7.2%
Total Revenues	<u>\$365,682,800</u>	<u>\$375,292,600</u>	<u>\$9,609,800</u>	<u>2.6%</u>



Fiscal Year 2017 Operating Revenues

	FY16 Adopted	FY17 Proposed	Variance to FY16 Adopted	% Chg. to Bud.
<u>OPERATING REVENUE</u>				
PROPERTY TAXES:				
County Real - Full Year	\$178,413,000	\$185,240,000	\$6,827,000	3.8%
County Real Half - Year	302,600	311,400	8,800	2.9%
County Real 1/4 Year	151,300	155,700	4,400	2.9%
County Real 3/4 Year	454,300	467,000	12,700	2.8%
Business Personal Property	220,000	214,100	(5,900)	-2.7%
Railroad & Public Utilities	8,297,700	9,158,000	860,300	10.4%
Ordinary Business Corporation	17,486,500	16,586,000	(900,500)	-5.1%
Payment in Lieu of Tax	2,000,000	1,793,200	(206,800)	-10.3%
Penalties and Interest	600,000	600,000	0	0.0%
1/2 yr. Property Tax Fees	17,000	17,200	200	1.2%
Subtotal	207,942,400	214,542,600	6,600,200	3.2%
TAX CREDITS:				
Homestead Tax Credit	(\$63,000)	(\$85,000)	(\$22,000)	34.9%
Low Income Tax Credit	(600,000)	(700,000)	(100,000)	16.7%
Agricultural Tax Refund	(137,600)	(140,000)	(2,400)	1.7%
Tax Differential - La Plata	(1,485,000)	(1,540,000)	(55,000)	3.7%
Tax Differential - Indian head	(122,100)	(130,000)	(7,900)	6.5%
Senior Tax Credit	(250,000)	(300,000)	(50,000)	20.0%
Surviving Spouse Tax Credit	(6,100)	(8,400)	(2,300)	37.7%
Conservation Tax Credit	(200)	(200)	0	0.0%
Subtotal	(2,664,000)	(2,903,600)	(239,600)	9.0%
TOTAL PROPERTY TAXES	\$205,278,400	\$211,639,000	\$6,360,600	3.1%
OTHER LOCAL TAXES:				
Income Tax	\$111,931,000	\$120,591,000	\$8,660,000	7.7%
Recordation Tax	11,300,000	11,300,000	0	0.0%
Transfer Tax	4,683,200	5,000,000	316,800	6.8%
Highway User Tax	921,000	927,000	6,000	0.7%
Admissions Tax	744,600	677,000	(67,600)	-9.1%
Admissions Tax - Baseball	52,600	60,000	7,400	14.1%
Hotel/Motel Room Tax	949,000	1,027,000	78,000	8.2%
Heavy Equipment Tax	30,000	12,500	(17,500)	-58.3%
TOTAL OTHER LOCAL TAXES:	\$130,611,400	\$139,594,500	\$8,983,100	6.9%

Fiscal Year 2017 Operating Revenues

	FY16 Adopted	FY17 Proposed	Variance to FY16 Adopted	% Chg. to Bud.
LICENSES & PERMITS:				
Alcohol Licenses	\$177,800	\$177,800	\$0	0.0%
Animal Licenses	20,400	21,600	1,200	5.9%
Traders' License	225,800	226,300	500	0.2%
Civil Marriages	44,100	40,000	(4,100)	-9.3%
Electrical Exams	84,700	83,000	(1,700)	-2.0%
Auto Tag Renewal	12,700	11,300	(1,400)	-11.0%
Building Permits	133,000	139,000	6,000	4.5%
Plumbing Permits	63,800	49,400	(14,400)	-22.6%
Sign Permits	600	400	(200)	-33.3%
Zoning Certificate Permits	29,000	20,100	(8,900)	-30.7%
Electrical Permits	53,800	53,800	0	0.0%
Gambling Permits	6,000	6,000	0	0.0%
Occupancy Permits	15,000	15,000	0	0.0%
Home Occupation Permits	10,000	10,000	0	0.0%
Temporary Use Permits	3,000	3,000	0	0.0%
Trailer Permits	47,000	47,000	0	0.0%
Park Permits	39,000	40,000	1,000	2.6%
Field use Permits	57,100	55,400	(1,700)	-3.0%
BOE Field Use Permits	5,000	5,000	0	0.0%
Horse Permits	6,000	6,000	0	0.0%
LICENSES & PERMITS	\$1,033,800	\$1,010,100	(\$23,700)	-2.3%
INTERGOVERNMENTAL:				
STATE GRANTS:				
State Aid for Police Protection	\$1,175,200	\$1,175,200	\$0	0.0%
Inmate Transportation	50,000	45,000	(5,000)	-10.0%
State Park	500	500	0	0.0%
State Aid for Inmate Operating	177,000	241,900	64,900	36.7%
Jury Fee Reimbursement	82,000	82,000	0	0.0%
St. Grant - Soil Conversation	55,600	55,600	0	0.0%
Subtotal	\$1,540,300	\$1,600,200	\$59,900	3.9%
LOCAL GOVERNMENTS:				
Animal Shelter - St. Mary's Co.	\$302,100	\$345,000	\$42,900	14.2%
Animal Shelter - Calvert Co.	201,400	230,000	28,600	14.2%
Subtotal	\$503,500	\$575,000	\$71,500	14.2%
TOTAL INTERGOVERNMENTAL	\$2,043,800	\$2,175,200	\$131,400	6.4%

Fiscal Year 2017 Operating Revenues

	FY16 Adopted	FY17 Proposed	Variance to FY16 Adopted	% Chg. to Bud.
SERVICE CHARGES:				
Loan Processing Fee	\$3,000	\$3,000	\$0	0.0%
Indirect Cost Enterprise Fund Recovery	865,100	914,900	49,800	5.8%
Indirect Cost Grant Recovery	142,500	166,800	24,300	17.1%
Court Costs and Fees	100	100	0	0.0%
Filing Fees	900	1,100	200	22.2%
Bail Bond Fees	50,000	50,000	0	0.0%
EMS Billing Fee	1,285,100	1,365,000	79,900	6.2%
Sale of Maps & Publications	6,400	6,200	(200)	-3.1%
Petition Amendment Fee	300	300	0	0.0%
Special Exception Fee	18,500	18,000	(500)	-2.7%
Plat Review Processing	82,000	90,000	8,000	9.8%
Loan Application	400	400	0	0.0%
Loan Closing Admin. Fee	3,800	3,800	0	0.0%
TDR Review & Transfer Fee	900	900	0	0.0%
Forest Conversation Review	22,000	17,800	(4,200)	-19.1%
Zoning Map Amendments	8,000	9,900	1,900	23.8%
Forest Conversation Inspection	9,300	6,900	(2,400)	-25.8%
Administration Fee	11,000	9,000	(2,000)	-18.2%
APF Res. Study Review	3,800	2,100	(1,700)	-44.7%
APF Commercial Study Review	1,900	2,000	100	5.3%
APF Residential Mitigation Prop.	2,200	1,700	(500)	-22.7%
Soil Conversation Plan Review	23,400	24,500	1,100	4.7%
Sheriff's Fuel Admin Fee	8,900	8,500	(400)	-4.5%
Photocopy Fees	300	100	(200)	-66.7%
School Allocation Extension Time	15,000	5,000	(10,000)	-66.7%
Application Fee for Comm. Site	1,300	900	(400)	-30.8%
Application Fee for Residential Site	2,900	2,500	(400)	-13.8%
Critical Area Fee	1,700	1,700	0	0.0%
CBCA Subdivision Review	400	400	0	0.0%
Deeds & Tax Verification	77,000	90,700	13,700	17.8%
Home Owner's Dispute	200	300	100	50.0%
Site Plan Review	30,500	32,300	1,800	5.9%
HOA Public Hearing	100	0	(100)	-100.0%
Comprehensive Plan Amendment	3,400	2,300	(1,100)	-32.4%
Modification 104	300	300	0	0.0%
46(M) Approvals	100	200	100	100.0%
Admin 1yr Ext Prel Subdvn	1,200	400	(800)	-66.7%
Resubmissions Active Application	1,000	800	(200)	-20.0%
APF Application	0	700	700	new
Mosquito Collection Fees	75,000	75,000	0	0.0%
Weed Clearing	15,000	15,400	400	2.7%
Return Checks	5,400	3,600	(1,800)	-33.3%
Advertising Fees	37,700	34,300	(3,400)	-9.0%
Groundskeeping	13,800	13,800	0	0.0%
Skateboard Park Fees	9,200	5,500	(3,700)	-40.2%
Custodial- Health Dept.	332,600	333,900	1,300	0.4%

Fiscal Year 2017 Operating Revenues

	FY16 Adopted	FY17 Proposed	Variance to FY16 Adopted	% Chg. to Bud.
SERVICE CHARGES:				
Animal Shelter Boarding Fees	30,100	28,500	(1,600)	-5.3%
Adoption/Medical Services	300	300	0	0.0%
Program Registration	2,000	2,000	0	0.0%
Residential False Alarm Fees	213,000	230,100	17,100	8.0%
Commercial False Alarm Fees	30,000	28,900	(1,100)	-3.7%
False Alarm Program Income	26,000	23,500	(2,500)	-9.6%
Economic Summit	25,000	25,000	0	0.0%
Tax Sale Registration	5,700	7,400	1,700	29.8%
Tourism Expo	0	6,800	6,800	new
Port Tobacco Tours	0	1,500	1,500	new
Sheriff's Fees	355,800	420,100	64,300	18.1%
Sheriff's Phone Commissions	172,400	150,500	(21,900)	-12.7%
Room & Board Detention Center	142,000	145,000	3,000	2.1%
Sheriff Service Charge	40,000	25,500	(14,500)	-36.3%
SS Incentive Program	4,300	3,000	(1,300)	-30.2%
Sheriff's Fingerprinting Services	100,000	150,000	50,000	50.0%
911 - Fees	1,080,000	1,080,000	0	0.0%
Program Tuition Fees (G.Run)	1,200	1,400	200	16.7%
Food & Drink	80,900	73,800	(7,100)	-8.8%
Merchandise Sales	22,300	22,300	0	0.0%
Equipment Rental	208,700	210,400	1,700	0.8%
Park Entrance Fees	50,000	53,000	3,000	6.0%
Golf Handicap Fees	1,000	800	(200)	-20.0%
Golf Season Pass Fees	70,000	62,000	(8,000)	-11.4%
Golf Green Fees	270,000	225,000	(45,000)	-16.7%
Youth Soccer	25,000	25,000	0	0.0%
Adult Softball	87,000	85,000	(2,000)	-2.3%
Adult Soccer	9,000	17,000	8,000	88.9%
Driving Range	11,500	10,700	(800)	-7.0%
Reclaimed Water Sales	0	590,000	590,000	new
TOTAL SERVICE CHARGES	\$6,236,800	\$7,027,500	\$790,700	12.7%

Fiscal Year 2017 Operating Revenues

	FY16 Adopted	FY17 Proposed	Variance to FY16 Adopted	% Chg. to Bud.
FINES & FORFEITURES:				
Dog Regulation - Fine	\$9,000	\$9,000	\$0	0.0%
Alcoholic Beverage Fine	9,700	9,700	0	0.0%
Court Fines - State Shared	12,200	13,500	1,300	10.7%
Parking Fines	5,000	5,000	0	0.0%
Red Light Camera Program	1,734,300	1,734,300	0	0.0%
Flex. Spending Forfeitures.	7,900	8,200	300	3.8%
Speed Camera Fines	1,400,000	1,400,000	0	0.0%
Building Permit Fines	29,100	33,000	3,900	13.4%
Fines- False Alarm	258,500	253,000	(5,500)	-2.1%
Other	300	300	0	0.0%
TOTAL FINES & FORFEITURES	\$3,466,000	\$3,466,000	\$0	0.0%
RENT REVENUE:				
Office Rent	\$86,600	\$86,600	\$0	0.0%
Tower Rental	254,000	254,000	0	0.0%
Rent Oaks Rd. (Farm Land)	3,700	3,700	0	0.0%
Post Office	8,000	8,000	0	0.0%
Courthouse Rent	924,500	922,200	(2,300)	-0.2%
TOTAL RENT REVENUE:	\$1,276,800	\$1,274,500	(\$2,300)	-0.2%
MISCELLANEOUS REVENUE:				
Sale of Fixed Assets	\$250,000	\$250,000	\$0	0.0%
Interest	225,000	225,000	0	0.0%
Other	250,500	250,500	0	0.0%
Workers' Compensation	100,000	100,000	0	0.0%
Purchase Card Rebate	8,700	7,500	(1,200)	-13.8%
Donations	4,000	4,000	0	0.0%
TOTAL MISCELLANEOUS	\$838,200	\$837,000	(\$1,200)	-0.1%
TOTAL OPERATING REVENUE	\$350,785,200	\$367,023,800	\$16,238,600	4.6%
Transfer from Capital Project Fund	\$2,502,500	\$0	(\$2,502,500)	-100.0%
Transfer from Special Revenue	1,400,000	1,200,000	(200,000)	-14.3%
Capital Lease Proceeds	6,979,100	3,342,500	(3,636,600)	-52.1%
TOTAL OTHER FINANCING SOURCES	\$10,881,600	\$4,542,500	(\$6,339,100)	-58.3%
Fund Balance: Housing Authority	69,600	19,000	(50,600)	-72.7%
Fund Balance: Other Post Employment Benefit	200,000	100,000	(100,000)	-50.0%
Fund Balance: CIP Appropriation	270,000	270,000	0	0.0%
Fund Balance: Reserve for Priorities	0	607,900	607,900	new
Fund Balance: Bond Premium	3,476,400	2,729,400	(747,000)	-21.5%
TOTAL FUND BALANCE RESERVES	\$4,016,000	\$3,726,300	(\$289,700)	-7.2%
			0	n/a
TOTAL REVENUE	\$365,682,800	\$375,292,600	\$9,609,800	2.6%